

Description: Distribution AoPO and Sustainability Assurance Consulting Services
Company: Eskom Holdings SOC Limited
Contract period: FY2027 and FY2028
Evaluation threshold: 70%

DISCLAIMER/NOTATION

Please file the technical proposal and supporting evidence according to evaluation criteria 1–5 below. The evaluation assesses the demonstrated qualifications, depth, scale and prior experience of the proposed team and firm. Scores will be awarded only for evidence submitted and clearly cross-referenced. Firm size, brand or network membership will not be scored independently.

Category	No.	Evaluation factor	Maximum score	Scoring allocation	Required source of evidence	Score achieved	Evaluator notes	Notes	Resource 1	Resource 2	Resource 3	Resource 4	Resource 5	Average
Individual team members	1	Qualifications and capability of the proposed multidisciplinary professional team	20	Points are cumulative, subject to a maximum of 20 points: • Engagement Partner/Project Lead is a CA(SA) or holds an equivalent recognised professional accounting or auditing designation: 8 points Alternatively, an Associate Director or equivalent senior professional with a relevant Master's or Doctoral degree: 8 points • Assurance, governance or sustainability specialist holds CA(SA), CIA, CISA or an equivalent relevant professional designation: 4 points • Data analytics, modelling or information-systems specialist holds a relevant degree or professional qualification: 4 points • Engineering or electricity-reliability specialist holds a relevant engineering or technical qualification: 4 points Only resources nominated and assigned to the engagement will be scored.	CVs of proposed key resources; proof of qualifications and professional designations; team structure; role allocation; and confirmation of availability.									
Individual team members	2	Relevant experience of the proposed engagement partner, project lead and technical specialists	20	Points are cumulative, subject to a maximum of 20 points: • Engagement partner/associate director/project lead with relevant KPI assurance/advisory, reported performance information, sustainability assurance or external-audit remediation experience: 210 years = 10 points; 7–9 years = 8; 4–6 years = 5; ≤4 years = 0 • Lead technical specialist with relevant KPI modelling, methodology review, data validation, controls or electricity-reliability KPI experience: 27 years = 10 points; 4–6 years = 7; 1–3 years = 4; ≤1 year = 0	Detailed CVs identifying the client, assignment, role performed, relevant services, dates and duration. General employment history without relevant assignment evidence will not be scored.									
Company / firm	3	Firm experience with Shareholder Compact KPIs, reported performance information and other related validation or assurance projects	20	Number of completed comparable assignments/projects involving Shareholder Compact KPIs or equivalent strategic/corporate performance KPIs, technical definitions, reporting criteria, performance information governance and external assurance or audit requirements: • ≥8 assignments/projects, including at least 3 for SOCs, listed entities or large regulated organisations = 20 points • 5–7 assignments/projects, including at least 2 for SOCs, listed entities or large regulated organisations = 15 points • 3–4 assignments/projects = 10 points • 1–2 assignments/projects = 5 points • No assignments/projects = 0 points	Firm project schedule stating client, entity type, KPI framework, nature of services, period and outcome, supported by appointment letters, purchase orders, completion certificates or signed client references.									
Company / firm	4	Firm experience in complex KPI modelling, methodology review, data validation, controls and governance	25	Number of completed comparable multidisciplinary assignments/projects covering KPI modelling or calculation validation, methodology/technical-definition review, performance or back-testing, large data-set validation, data lineage/audit trails, systems and controls, and governance: • ≥8 assignments/projects, of which at least 3 covered four or more listed capability areas = 20 points • 5–7 assignments/projects, of which at least 2 covered four or more capability areas = 20 points • 3–4 assignments/projects = 15 points • 1–2 assignments/projects = 8 points • No assignments/projects = 0 points	Firm project schedule describing the KPI/model reviewed, methodology applied, data or systems assessed, controls/governance reviewed, deliverables issued and supporting client evidence.									
Company / firm	5	Demonstrated successful delivery of comparable multidisciplinary assignments for large and complex organisations	15	Contactable positive client references for completed assignments comparable in nature and complexity: • ≥5 references, including at least 3 from SOCs, listed entities or large regulated organisations = 15 points • 3–4 references, including at least 2 from SOCs, listed entities or large regulated organisations = 10 points • 2 references = 7 points • 1 reference = 4 points • No references = 0 points References must relate to assignments included under criteria 3 and/or 4.	Signed client reference letters or reference forms confirming the client, assignment scope, multidisciplinary services delivered, delivery period, satisfactory completion and contact details.									
TOTAL TECHNICAL SCORE			100			0								

Threshold 70% Evaluation Below threshold

APPROVAL

Prepared by (End User of the Contract)

Name and surname:

Nadia Ali

Designation:

Senior Advisor Financial Accounting and Compliance

Signature / Date:

 08/10/2026

Supported and approved by (Contract Manager)

Name and surname:

Ivanke Van Der Linde

Designation:

Middle Manager Financial Accounting and Compliance

Signature / Date:

 08/10/2026